

Managing CRM Account Settings

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Once you sign up for Zoho CRM and have your own account, you can personalize your CRM account. By default, the mandatory information provided by you at the time of sign up, is automatically updated. After logging in, you can change these details according to your preferences.

The following table gives the list of functions that are specific to Administrator and Standard Users:

| Functions | Privilege |
|----------------------------|---------------------------------|
| Change Name | Administrator and Standard User |
| Change Address Information | Administrator and Standard User |
| Change Language | Administrator and Standard User |
| Change Date Format | Administrator and Standard User |
| Change Time Zone | Administrator and Standard User |
| Change Name Format | Administrator and Standard User |
| Change Email ID* | Standard User |
| Change Password* | Standard User |
| Change Security Question* | Standard User |
| Change Answer* | Standard User |
| Change Profile | Administrator |

| Change Role | Administrator |
|---------------------------|---------------|
| Change Currency | Administrator |
| Add User | Administrator |
| Activate/ Deactivate User | Administrator |
| Re-Invite User | Administrator |

Change Personal Information

You can change your personal details such as name, phone number, website, date of birth, address, language, time format, time zone, etc.

To change personal details

- 1. Go to **Setup** > **General** > **Personal Settings**.
- 2. In the *Personal Settings* page, click **Edit** icon for the corresponding section.
- 3. Modify the personal details in the *Account Information* pop-up as required. (Refer to the table below)
- 4. Click Save.

List of Standard Fields

| Field Name | Description | Data Type |
|------------|--|-----------|
| First Name | Specify the first name of the user. | Text box |
| Last Name* | Specify the last name of the user. This field is a mandatory field. | Text box |
| Alias | Specify the other name of the user. | Text box |
| Role* | Select the role (for example, Administrator, Standard User, and others). This is a mandatory field. Only if you have the Administrator profile, you can change this value. | Pick list |
| Email* | Display the primary E-mail ID of the user. This field can be updated in Zoho Accounts. | Email |

| Website | Specify the website URL of the user. | URL |
|--------------------|---|----------------------------|
| Phone | Specify the official phone number of the user. | Pick list |
| Mobile | Specify the mobile phone number of the user. | Text box, integer value |
| Fax | Specify the FAX number of the user. | Text box |
| Date of Birth | Select the date of birth of the user from the mm/dd/yyyy drop-down list | Date box |
| Street | Specify the primary address of the Zoho CRM user. | Text box |
| City | Specify the name of the city where the user lives. | Text box |
| State | Specify the name of the state where the user lives. | Text box |
| Zip | Specify the postal code of the user's address. | Text box, integer value |
| Country | Specify the name of the user's country. | Text box |
| Language* | Select the language. This field is a mandatory field. | Pick list |
| Country Locale* | Select the country locale to specify your date format. This field is a mandatory field. | Pick list |
| Time Zone* | Select the time zone in which you are working. This field is a mandatory field. | Pick list |

Add Social Information

Add social profiles to your CRM account. You can add only your Twitter account details in the social profile.

| a contraction of the second se | Amelia Burrows Super Admin & CEO at Zylker Widgets Inc | |
|--|---|-------|
| Change | *** | |
| Social Profiles | | |
| Twitter | | + Add |

To add a social profile

- 1. Go to **Setup > General > Personal Settings.**
- 2. Choose any of the social profile from the available list and click the +Add link.
- 3. Enter the login credentials and click Authorize app

| Y | Sign up for Twitter > |
|--|--|
| Authorize ZohoTwitterApp to use your account? | Social |
| Username or email | ZohoTwitterApp By Zoho social.zoho.com |
| Password | Application for Zoho Social |
| Remember me · Forgot password? | |
| Authorize app Cancel | |
| | |

Your social profile will now be linked with your CRM account. You can also change any of these profiles, reauthenicate or delete them whenever required.

Change Locale Information

Based on the country locale, you can mention the language for your account. Also, choose between 12 hr time format and 24 hr time format in the CRM account. The date format is automatically updated with the country locale that you select. The following international date formats are supported:

| Locale Information | | |
|--------------------|--|--|
| Language | English (United Kingdom) | |
| Country Locale | United States | |
| Date Format | MMM D, YYYY | |
| Time Format | Q DD-MM-YYYY (12-08-2022) | |
| Time Zone | DD/MM/YYYY (12/08/2022) | |
| | DD.MM.YYYY (12.08.2022) | |
| Shift Hour | DD MM YYYY (12 08 2022) | |
| Desferred Course | DD-MM-YY (12-08-22) DD/MM/YY (12/08/22) | |
| Preferred Currency | DD.MM.YY (12.08.22) | |

To change Locale Information and Number Format

1. Go to **Setup > General > Personal Settings.**

2. In the *Personal Settings* page, click **Edit** icon for the *Locale Information* section.

| Locale Information | | |
|--------------------|---|--|
| Language | English (United States) | |
| Country Location | United States | |
| Date Format | MM/DD/YYYY | |
| Time Format | 12 Hours | |
| Time Zone | (GMT 5:30) India Standard Time (Asia/Kolkata) | |
| Number Format | | |
| Grouping | Comma | |
| Decimal | Period | |
| L | Cancel Save | |

- 3. On the Locale Information pop-up, choose the value from the corresponding drop-down lists for Language, Country Location, Date Format, Time Format, and Time Zone.
- 4. In the Number Format section select the Grouping, and Decimal options.
- 5. Click Save.

Change Name Format & Preferences

Under the Name Format & Preferences section, you can modify the name format and set sort order preferences.

Change Name Format

By default, the name format is set as **Salutation**>**First Name**>**Last Name**>. However, you can change the name format as per naming conventions used in your country.

Example: In the USA the name format is generally **<Salutation><First Name><Last Name>** whereas in Japan the format is **<Last Name> <First Name> <Salutation>**

To change name format

- 1. Go to **Setup** > **General** > **Personal Settings.**
- 2. Under Name Format & Preferences, select the required Name Format from the drop-down list.

| Display Name Format & Preferences It applies to fullname in column of list view, lookup fields and user name | | |
|---|---|--|
| Name Format | Salutation, First Name, Last Name 👻 | |
| Sort order preference | Salutation, First Name, Last Name | |
| | Salutation, Last Name, First Name | |
| | First Name, Salutation, Last Name | |
| Themes | First Name, Last Name, Salutation | |
| | Last Name, Salutation, First Name | |
| | Last Name, First Name, Salutation | |
| | | |

This format will be saved instantly and applicable in list views, lookup fields and user name.

Set Sort Order Preferences

Records are usually sorted in the *[Module]* list view based on the name format. However, if you prefer to have a sort pattern that is independent of the display name format, you can set this preference under sort order preference.

For example, your display name format is **<First Name><Last Name>**. But you wish to sort records in the Ascending or Descending order based on **<Last Name> <First Name>**. You can do this by setting the suitable sort order preference.

To set sort order preferences

1. Go to **Setup** > **General** > **Personal Settings.**

2. Under *Name Format & Preferences*, select a suitable option from the **Sort Order Preference** drop-down list.

| Display Name Format & Preferences It applies to fullname in column of list view, lookup fields and user name | | |
|---|--|--|
| Salutation, First Name, Last Name 👻 | | |
| First Name, Last Name | | |
| Last Name, Last Name | | |
| | | |
| | | |

You will be able to sort the records based on this format even if this is not the display name format.

Full Name field in the List View

While creating a custom list view for a module, you will find a field called **Full Name** under *Available Columns*. This is a combination of the **First Name** and **Last Name**. This can be pushed to *Selected Columns*. Once used in a list view, the *Full Name* field will be displayed as **Lead Name** and **Contact Name** in the **Leads** and **Contacts** modules respectively.

| Priority leads * | |
|---|------------------------------------|
| Specify Criteria | |
| 1 Annual Revenue * >= * | 50000 |
| Choose Columns | |
| Available | Selected |
| Q | Full Name |
| City Country Created By Created Time Description Email Opt Out Fax First Name Industry Last Activity Time Lead Owner Last Name * Lead Source Lead Status | Company Email Annual Revenue |

Note that the First Name, Last Name and Full Name are indivudual fields, based on which records in the list view can be sorted in the ascending or descending order.

Change Password

Zoho provides Single Sign on service, and so if you change password for Zoho CRM, it will be changed for all Zoho Services. You can change password from Zoho Accounts. Please note that you cannot change password for other users.

To change password

1. Click **Settings** icon and then click **My Account**.

| X User Id: Zylker Inc | | |
|---|--------------------------|--|
| My Account | Sign Out | |
| SUBSCRIPTION ENTERPI Manage Subscription Try Other Editions | RISE | |
| NEED HELP? | 24*7 Priority assistance | |
| ♀ Chat with us | • Talk with us | |
| ☑ Write to us | A Community | |
| Resources > | | |
| NEWS ROOM | | |
| ☆ What's New? | | |

- 2. In the *Zoho Accounts* page, click **Security**.
- 3. In the *Password* page, enter your **Current Password** and **New Password** in the corresponding fields.
- 4. Click Save.

The New Password gets updated and should be used to sign in to all Zoho Services.

Changing Themes

Zoho CRM Themes give individual users the option to customize the colors in their CRM account. Using the **Themes** feature, you can change the background color of tabs.

Please note that this customization is User specific, i.e. a theme changed by one user will not be reflected in another user's CRM accounts.

To change theme

- 1. Go to **Setup** > **General** > **Personal Settings**.
- 2. In *Personal Settings* page, you can choose any theme from the available list as per your requirements.



SEE ALSO Manage Zoho account settings