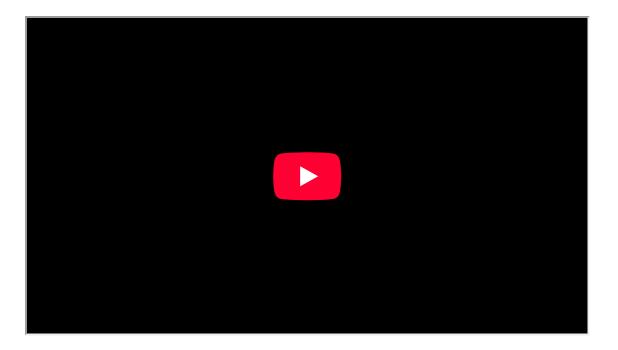


Manage Business Hours

Business Hours defines the working hours of an organization and is typically based on the company's location. However, if your organization has offices in different countries the business hours followed at the headquarters may not comply with the offices in other timezones. To address this, Zoho CRM lets you create shift hours for different timezones.

For instance, your organization is located in the US and the business hours is 9 am to 5 pm in the US timezone, now if your company extends its services in other countries like Europe, Japan or India, you can create shift hours for these particular timezones. Similarly, if the employees in your organization work at different timings (afternoon shift, morning shift), you can create shifts for their work timings. Additionally, you can also create Holiday Lists for different locations and associate it to shifts.



Availability

Permission Required

Users with Administrative profile can access.

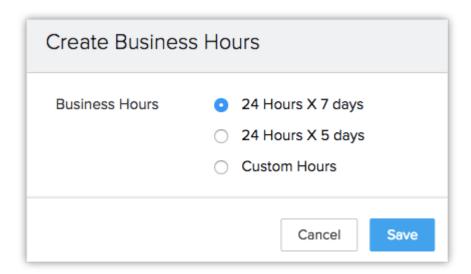
Check Feature Availability and Limits

Set Business Hours

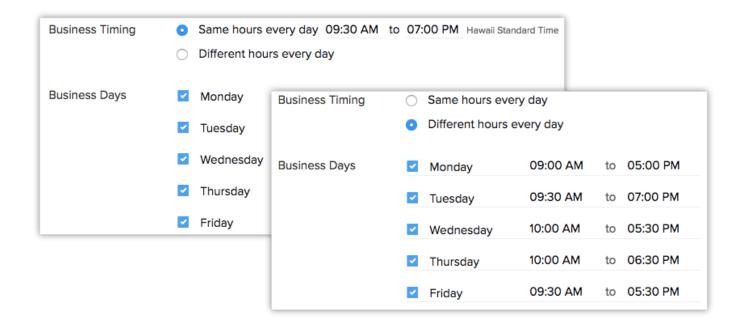
Use the Business Hours to define the working hours of your organization. Depending on the working hours of your organization, you can choose either 24/7 or 24/5 as the business hour. In addition, if your organization follows different timings on each day or functions on weekends, you can customize the business hours to suit your requirement.

To set business hours

- 1. Go to Setup > General > Company Settings > Business Hours.
- 2. In the Business Hours page, click Create Business Hour.
- 3. Select a *Business Hour* from the following list.
 - a) **24 Hours x 7 Days** Select this option if your company operates 24/7. b) **24 Hours x 5 Days** Select this option if your company operates 24/5.



- c) Custom Hours Select this option if you want to customize the business days or hours.
 - **Same hours every day** Select this option if the business hours of the organization is same everyday and choose the timings from the drop-down list.
 - **Different hours every day** Select this option if the business hours of the organization varies each day and choose the timings from the drop-down list.

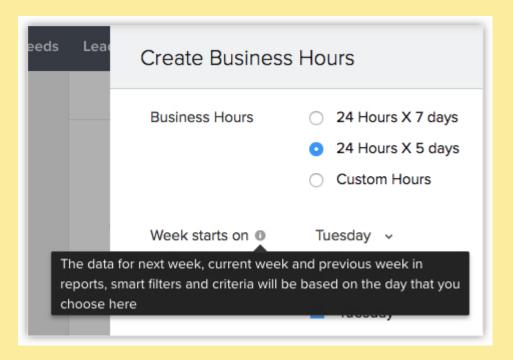


4. Click Save.



Note

- While customizing the business hours, you can select the business timing as 24 Hours for both Same Hours Everyday and Different Hours Everyday.
- While setting business hours, you can choose a particular day on which the week in your organization begins. Based on the day you choose, the data for next week, current week and previous week will be executed for Reports, Smart Filters and Criteria.



Create and Assign Shifts to Users

You can create shifts for users who work in different timezones or timings. For instance, if a user works for clients based at the US you can create a shift for the US timezone and assign it to the user. Also, depending on the business exigencies you can transfer an user from one shift to another. While transferring, you can choose to transfer the user immediately or at a later date. If a transfer is scheduled for a later date, you are allowed to select any date up till 6 months.

A) To create shifts

- 1. Go to Setup > Company Settings > Business Hours.
- 2. Click Create Shift Hours.
- 3. In the *Create Shift Hours* page, enter the **Shift name** .
- 4. Select the timezone from the drop-down list.
- 5. In Shift hours,
 - a) **Same Hours Everyday** Select this option if the shift hour is same everyday and choose the timings from the drop-down list.
 - b) **Different Hours Everyday** Select this option if the shift hour varies each day and choose the timings from the drop-down list.
- 6. Click Save.

B) To assign shift

- 1. Edit the shift that your created.
- 2. Select the users from the **AssignTo** drop-down list.
- 3. Click **Done** and then **Save**.



Note

- You can create up to 50 shifts in your organization.
- If you edit the organization's business hour such that the shift's timing does not fall within the business hour, you will be alerted to edit the shift hours accordingly.

The timing of the following shift hours fall outside business hours.

Canada Shift

Africa Shift

Change the shift timings accordingly before altering Business Hours

Note: The changes in the Business hours will not be reflected for the records that have actions scheduled through workflow rules.

OK, I Understood

Add Break Hours

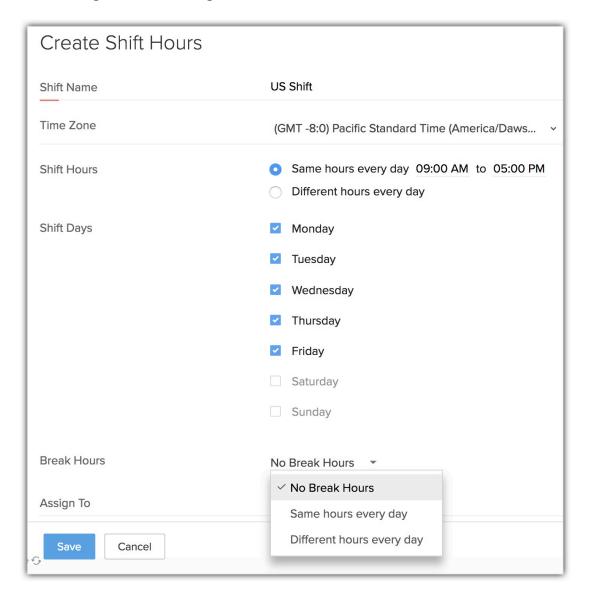
You can include the break hours for every shift, that will help know the users unavailability during a particular shift. It will help you plan the events according to a users availability. Also, if an event is created during the break hours an alert will be thrown notifying about the users unavailability.

Similar to shift hours, you can choose the same or different break hours for each day in a week.Below are few important points you need to consider before defining the break hours:

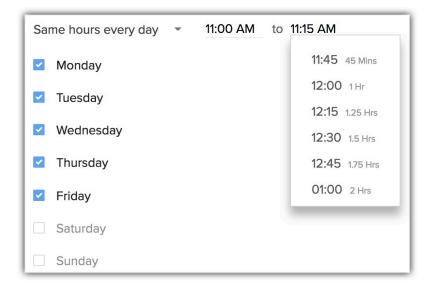
- One shift can have a maximum of two break hours.
- Break hours must comply with the shift hours.

To add break hours

1. After defining the shift hours, go to **Break Hours**.



2. Select Same hours every day or Different hours every day from the drop-down list.



3. Select the time from the drop-down list.

4. Click **Done** and **Save**.

Create Holiday Lists

In Zoho CRM you can create common holidays i.e holidays that are celebrated commonly across the globe called *Business holidays* and specific holiday lists for users working at different shifts, depending on the geographical location they work for. You can create holiday lists for the current as well as the forthcoming year.

Business Holidays

Business holidays are common to all employees across the organization. For example for users working in different shifts, say in US, UK, Germany, etc the business holiday will apply to all users irrespective of their shift. Besides manually adding business holidays, you can use the predefined holiday list for your country from the Suggested Holidays. You can click **Suggested Holidays** under the Holiday list to auto populate holidays, which can be edited or deleted per your requirement.

Holiday list of the countries that will be auto populated are:

- Australia
- Brazil
- Canada
- France
- Germany
- India
- Italy
- Japan
- Mexico
- Netherlands
- New Zealand
- Spain
- United Kingdom
- United States

Shift Holidays

Shift holidays apply to users from a particular shift. For example, employees working in the US shift can follow the US holidays. Likewise, you can create a holiday list for each shift. A shift can be associated with one holiday list at a time.

A) To create a holiday list

1. Go to **Setup > Company Settings > Holidays** .

- 2. In Holidays Details page, click Create Holiday List.
- 3. In Select Year, choose the year from the drop-down list
- 4. In **Apply To Shift**, select the shift(s) from the drop-down list. (Note that this option will appear only if you have already created shifts)
- 5. Choose the **Year** from the drop-down list.
- 6. Enter **Holiday Name** and select the **Date** from the calendar. (Click the plus icon to add more holidays)
- 7. Click **Save**.



• If you create a holiday list before creating shifts, the holiday list will by default be applicable to all the shifts that are created later.

B) To edit a holiday list

- 1. From the Holiday Details page, click the Edit button next to the holiday list.
- 2. Add/delete holidays or edit details in the existing holidays.
- 3. Edit Apply To dropdown if you wish to.
- 4. Click Save.

C) To clone a holiday list

- 1. In the Holiday Details page, click the Clone button next to the holiday list.
- 2. Add/delete holidays or edit details in the existing holidays.
- 3. Edit the Select Year and Apply To dropdowns if you wish to.
- 4. Click Save.

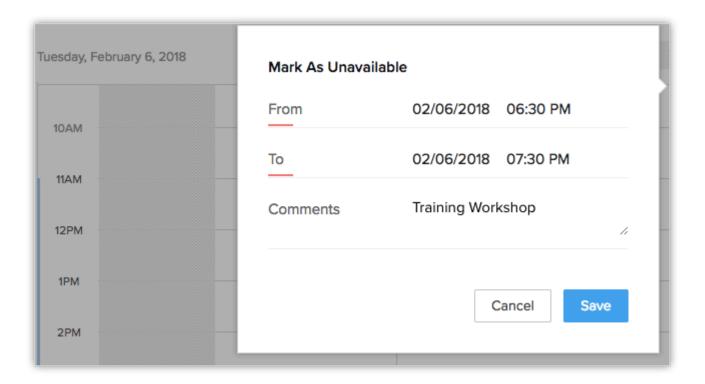
Mark As Unavailable in the Calendar

You can mark yourself unavailable for a particular time of the day in the Zoho CRM calendar, this will ensure that the user is alerted about your unavailability if an event is created for that time.

To mark yourself unavailable

1. Click the *Calendar* icon in the top panel.

- 2. Choose a **Date** > **Create**.
 - Alternately, you can right click on the specific date.
- 3. Select Mark As Unavailable.
- 4. In the pop-up, select the **Date and Time**.
- 5. Enter **Comments**, if required.
- 6. Click Save.





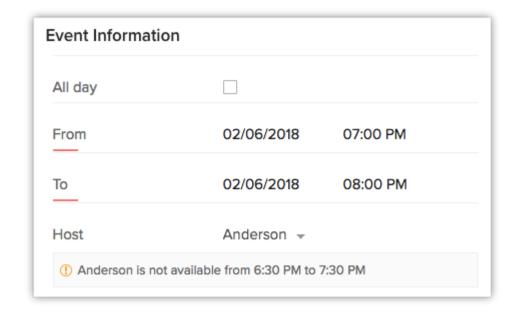
• If private events are imported from other sources (google calendar sync), those will be created as "unavailable" events in the CRM calendar.

How Business Hour Influences Other CRM Functions

Assigning Events

You can assign an event to the user based on their availability. If an event is assigned on a day which is either marked unavailable or not a working day of the user, you will be alerted to reschedule the event to another day.

You can either reschedule the event or assign it anyway irrespective of the user's availability.

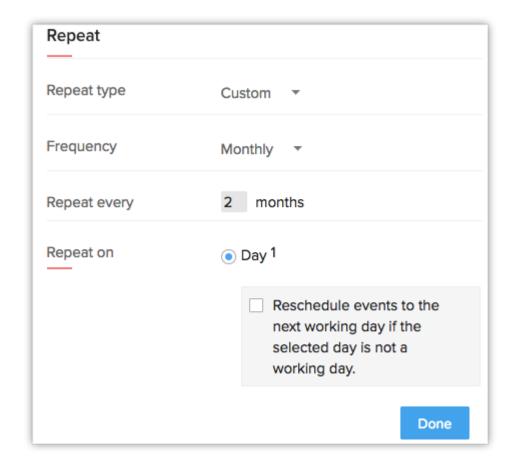


Setting Due Date in Repeat Events

If an event in your organization repeats at regular intervals, you can skip the weekends/holidays/non-working days. For events that repeat daily you can skip the weekends and holidays. If the event repeats monthly or yearly you can avoid it from repeating on a non-working day of the user.

To repeat event,

- 1. Select the **Repeat Type** from the drop-down list and do the following:
 - a) Daily Click Except weekends and holidays.
 - b) Custom Select **Monthly** / **Yearly** from the drop-down list.
 - c) Click the checkbox Reschedule events to the next working day if the selected day is not a working day.
- 2. Click **Done**.

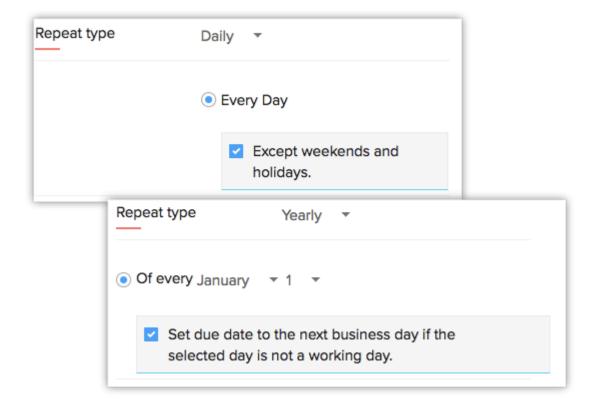


Setting Due Date in Repeat Tasks

If a task gets repeated everyday you can skip the weekends and holidays, similarly if a task is repeated yearly or monthly you can skip the non-business day of the user.

To repeat task,

- 1. Select the **Repeat Type** from the drop-down list and do the following:
 - a) Daily Click Except weekends and holidays.
 - b) Custom Select **Monthly** / **Yearly** from the drop-down list.
 - c) Click Set due date to the next business day if the selected day is not a working day.
- 2. Click Done.



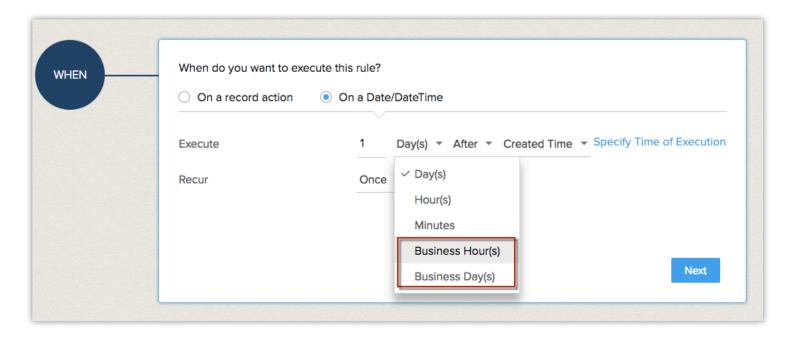
Workflow Rules

Date/DateTime Based Trigger

You can set the workflow rule to trigger either after or before "n" business days/hours to skip non-working day of the user.

To select the date/time,

- 1. In Workflow Rules, select Rule Criteria > When do you want to execute this rule?
- 2. Select On a Date/DateTime.
- 3. In Execute, enter the Number of days/hours.
- 4. Select **Business hour(s)** / **Business day(s)** from the drop-down list.
- 5. Click Next.

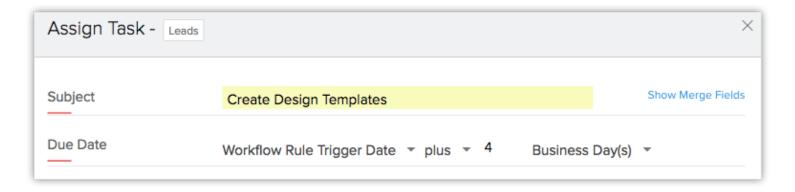


Instant Actions

While creating tasks as an instant action you can choose the due date to skip the non-working days.

To skip non-business days,

- 1. In the Instant Action, select Task.
- 2. In the *Assign Task* pop up, select **Business days** from the drop-down list.

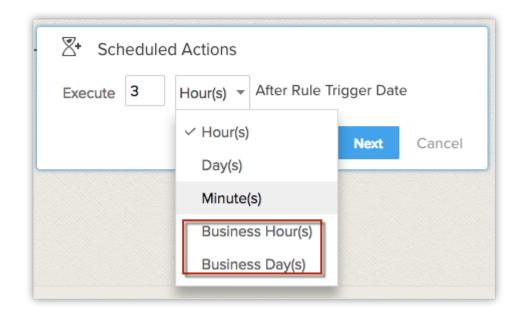


Schedule Actions

Schedule actions can be set to trigger after "n" business days / hours to skip the non-working day of the user.

To skip non-business days,

- 1. Click **Scheduled Actions**.
- 2. In *Execute*, enter the number of days.
- 3. Select **Business hour(s)** / **Business day(s)** from the drop-down list.

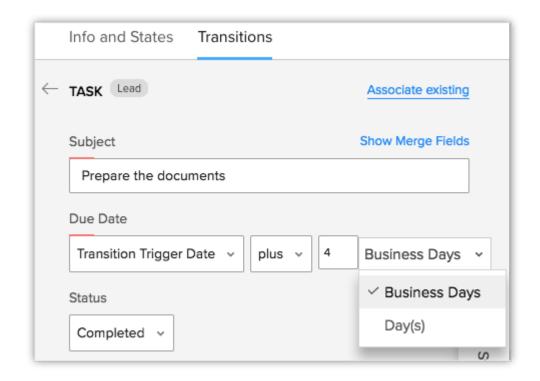


Tasks in Blueprint Transition

While defining a task in blueprint transitions you can skip the non-business day of the user, to ensure that the due date is scheduled when the user is available.

To set task due date,

- 1. In the **Blueprint Transitions** > click **After**.
- 2. Select **Task**, in *Due date* enter the number of days.
- 3. Select **Business days** from the drop-down list.
- 4. Click Save.



SEE ALSO

Manage Company Settings

Manage Hierarchy Preference

Setup Fiscal Year

Using Multiple Currencies

Managing Multiple Currencies